



September 22, 2003

Mr. Greg Schwietz  
President  
L&M Construction Chemicals  
14851 Calhoun Rd.  
Omaha, NE 68152

Dear Mr. Schwietz:

Congratulations! The product you submitted for Phase 2 Testing has passed and is now certified as providing "High-Traction".

Seal Hard was installed in a commercial facility for a period of 30 days, and tested under NFSI test method 101-A. Our on-site examination revealed Static Coefficient of Friction (SCOF) values greater than a 0.6 and therefore passed our Phase 2 level of certification.

An electronic version of the NFSI Certified logo may be obtained to which you are granted permission to attach to the 3M Floor Gripper product label, sales literature, website, etc.

Again, congratulations and thank you for submitting your products to the NFSI.

Sincerely,

Russell J. Kendzior  
President

RJK/lc