Harvey Construction, Inc.

7203 Olympic DR

Everett, WA 98203

Phone 360-668-2218 email: Decopour@frontier.com

<u>Proposal</u>

, 2019

To:

Contact:

Project:

Harvey Construction, Inc proposes to provide all labor and materials for the following scopes of work: Prep, grind, densify (2) polish and seal existing concrete of square feet. The proposed price for this scope of work will be: \$plus tax of

All work to be provided by certified installers with a 5-year manufacturer warranty on all scopes of work.

We exclude any permit costs, protection before and after scope is completed

We require 220 single phase and 110 power within 50 feet of work areas. Also required is: Heat, adequate lighting and a water supply within 50 feet of work areas. Also required is a functional restroom. All work is to be done prior to final painting. If items not provided as required, we may opt to pull the crews from the project until all requirements are met. Failure to provide the necessary requirements may lead to additional charges.

A 50% down-payment for material, Also sales tax in full (if applicable) is due prior to all work commencing. All final payments are to be made on the day of completion unless previously specified. Any other items not mentioned in contract shall be considered excluded.

Thank you for choosing Deco-Pour, home of the original Polishable concrete overlays systems. For a list of all other services available please visit us at decopour.com or https://www.facebook.com/OriginalPolish/

Signature

Date

Regular payment is due on day of completion or net 15 if otherwise arranged. Any past due invoices may be referred to outside collection. In this event any third parties are employed to collect any outstanding monies owed by said customer the undersigned agrees to pay reasonable collection costs, including any attorney fees, whether or not litigation has commenced, and all costs of litigation incur. Any and all costs associated with the collection of past due amounts are to be borne by the customer. Customers that do not pay invoice within 15 days will cause all discounts to be void, Deco-Pour or to Harvey Construction, Inc. Will re-bill at one last time rates without discounts. In the event that the customer fails to pay the amounts owed it will remain responsibility of customer to pay and settle the unpaid account balance to Harvey Construction, Inc. or Deco-Pour



Informational Letter to Deco-Pour, Polish Concrete and Epoxy Customers

Congratulations...you have chosen one of the longest lasting, environmentally

Sustainable products on the market today!

Concrete and Deco-Pour products have been in existence for many years. The polishing technique was developed in 1999. Although improvements are continually being made in how the procedure is done, characteristics of these products remain consistently the same.

<u>Power trowled floors</u>: When selecting a power troweled floor you can expect to see a variation of colors, hues and tones. These floors have trowel markings which give them an industrial appearance. As with polished concrete the edges will not match with the field of the floor. The troweling is done during the curing of the concrete prior to it setting up. These floors are not ground to reveal "salt and pepper" and may result in various minute elevations.

<u>Cracking and crazing</u>: When selecting polished concrete or Deco-Pour overlay cracks can be expected. Prior to pouring we take every precaution to bridge existing cracks and add metal Schluter or PVC strip where cracks may occur. This does not guarantee it will be crack free.

<u>Chips /tack strip holes</u>: We will do our best to patch all holes and chips in the floor that are large enough to accept material. Once holes have been filled, we will grind as well as polish over them. During the process the patching material may not have enough to grip to inside the chip and may vibrate and wiggle lose and come out. At this point there is nothing we are able to do to ensure patching material will stay. Patching has only a 50% chance of acceptance.

<u>Dye colors / color variations</u>: Dyed are translucent and will not hide imperfections in the slab and or patches. The translucent color works with the hues and natural tones in the concrete and will provide a modeled look especially floors with clay. Similar to adding

the same color on different canvas as the results will vary so will the dye on a polished concrete slab.

<u>Contractors/Homeowners:</u> It is your responsibility to find and spray foam gaps in areas that may leak. This must be done prior to the start date. Remember overlay is like pancake batter and will follow the contour of the floor as well as holes along the walls.

<u>Aggregates remain topical and some sink:</u> Due to this inconsistency, certain measures can be taken to prevent or minimize the effects of the outcome of the products when polished. Power troweling and "jitterbugging" should be done at the time of pour and will cause the aggregate to settle closer to the bottom. The finished product allows the "salt and pepper" appearance with a fairly consistent uniformity. Deco-Pour and Gypcrete are not troweled system and inconsistencies in this product are inevitable.

<u>Edges and corners will never match the field of the floor 100%</u>: It is impossible for a 200lb person with a hand held grinder to do what a 6001b walk behind machine can accomplish. Our Company is one of few that will polish edges by hand or at all.

<u>When selecting polished concrete</u>: Polished concrete and Deco-Pour clients, we urge you to consider all aspects of what can and may occur. The fact is, if you are expecting a manufactured look with consistent uniformity, in all probability this is may not be a good fit for you. These products are organic, they are placed products done by human hands and not produced by machinery.

<u>Ghost tile:</u> When an existing slab has tile on it and the concrete continues to cure through the grout but not under the tile we term this as "ghosting" The appearance of the tile squares still appear when the concrete is polished and is more pronounced when dye is used. Every project has chance of this appearing in the final finish sometimes sporadically or in the same uniform pattern as the previous tile.

<u>Paint/ Glue:</u> Previously entirely painted floors, floors with wall paint, texture, glue or drywall mud will not only cost our crews more time and extra labor, but it also costs you in the long run. When a floor is not properly protected coatings can get into chips, low spots and other imperfections in the concrete surface, these will show in the finished floor. We also may have to purchase extra grinding materials this will also add extra time to the bid.

<u>Furniture legs:</u> Its best and recommended to place felt pads on the bottom of any and all furniture legs to keep the floor protected from eventual scratches and scuffs. Concrete is a strong surface but overtime repeated drag mark damages may become visible if not protected properly.

<u>Maintenance:</u> Although you may now have concrete floors you cannot just use any concrete cleaner. Most concrete cleaners are not "polished concrete" cleaners. You cannot use any soap with phosphorous, salt, degreasers, alcohol or wax. You may

purchase cleaner from us that will help strengthen the floor each time you use it. If you decide to use other soap you may use 3 drops of dawn dish soap or a cap full of Caldera to 5 gallons of water. We recommend you purchase a twin tank steam mop, this is the quickest and most efficient way we have found to clean these floors. Tampering with the proper maintenance of the provided surface may null and void your warranty.

<u>Arrival times:</u> Crews will typically arrive around 7 on the first day and may ask to start earlier after. Please let us know if you need to arrange different arrival times.

A signed copy must be received from the Customer and not just the General contractor. prior to commencement of work,

Our Company is eager to provide all customers with photographs and locations to see the outcome of these products. Beyond this we shall not be held responsible for any unrealistic expectations.

I have read the above information on _____, 2019

Homeowner Signature_____date_____

General contractor Signature	date
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